



PAKISTAN HOTELS ASSOCIATION¹

(REGISTERED WITH THE MINISTRY OF COMMERCE, GOVERNMENT OF PAKISTAN)

Minutes of the Executive Committee Meeting

of Pakistan Hotels Association

held at 4.00 P.M. on Tuesday, August 06, 2024

at Pearl-Continental Hotel Karachi with Zoom Link

The Executive Committee Meeting of PHA was held at 4.00 P.M. on Tuesday, August 06, 2024 at Pearl-Continental Hotel Karachi with members participating outside Karachi using Zoom video link. Following Members attended / joined the meeting:

1.	Mr. Mustansir Zakir	Chairman
2.	Mian Akram Farid	Senior Vice Chairman - Zoom
3.	Mr. Abdul Jabbar Rathod	Vice Chairman South
4.	Mr. Zulfiqar Malik	E. C. Member
5.	Mr. Khalid Ilyas Kushtiwala	E. C. Member
6.	Mr. Fazal Ellahi Kushtiwala	E. C. Member
7.	Mr. Haseeb Qureshi	Member PHA
8.	Mr. Zohaib Aslam	Member PHA
9.	Ms. Fouzia Azhar	Secretary General
10.	Mr. Mohammad Yousuf	Office Assistant

The Meeting commenced at 4.00 pm Mr. Mustansir Zakir welcomed all participants and following agenda points were taken up by the Members of the Executive Committee for discussions and approval:

1. Review and approval of Minutes of the Executive Committee Meeting held on January 31, 2024:

Minutes of the meeting were already circulated to the Executive Committee Members via email and WhatsApp both and important points were read by the Secretary General. Therefore, minutes were unanimously approved as proposed by Mr. Khalid Ilyas Kushtiwala and seconded by Mr. Jabbar Rathod.

2. Follow up on letter to FBR: In Previous meeting, Mr. Zulfiqar Malik raised wedding booking in hotels dropped due to demand of CNIC provision at the time of booking and 10% advance tax on top of GST. A letter to this effect was written to the Chairman FBR, Commerce and Finance Ministers Islamabad, but so far no response though letters were duly received. Mr. Zakir stated that currently due to political instability, there is disparity of taxes with no directions, hence it seems difficult to get any positive response for any relief on hotel industry issues.

3. Submission of Election Schedule and details: Secretary General informed members about DGTO Islamabad notification directing all chambers and trade bodies to convene elections on all seats of Office Bearers and Executive Committee Members and tenure of newly





elected office bearers and executive committee members would be of two years starting from 1st October, 2024 to 30th September, 2026. The sitting Office Bearers and members of Executive Committee shall continue to hold office till 30th September, 2024 and are not be eligible to contest for current elections. List of all retiring members was also shared with Executive Committee.

4. Details of Members participation in different Meetings / Events: Association's representation through Office Bearers, ECMs and Members is effectively functional as and when there is an intimation or invitation of any such meetings, seminars, workshops and concerned events. Details of such representations are being prepared on regular basis and Chairman requested Secretary General to kindly share the details with Members instead of reading the details of document.

5. Approval of Audited Accounts for the Year 2024: Audited Accounts of Association for the year ending 30th June, 2024 are about to complete and Chairman instructed Secretary to share same on email to ECMs and adopt approval via Circular Resolution.

6. Any other Matter:

- Mr. Mustansir Zakir reported EC Member about his participation in meeting of Ministry of Industries & Production for Industrial Advisory Council Sectoral Committee – V held on January 26, 2024 regarding Pakistan's Industrial Policy in the Packages, Tourism and other Sectors. Association also submitted its input on Tourism and Hospitality Sector of Pakistan vide its letter dated January 25, 2024, which were duly highlighted and discussed during the meeting.
- Gratuity approval for late Office Cleaning Worker approved as proposed by Mr. Mustansir Zakir and seconded by Mr. Mujtaba.
- Mr. Haseeb Qureshi suggested that recent trend of increase of hotel properties in Northern areas, PHA should establish Gilgit Baltistan / Northern Area Chapter.
- Mr. Zohaib Aslam stressed to focus on liaison with other hotels group with a follow up on monthly basis. Mr. Zakir expressed what should say if they want to volunteer and suggested that Members should volunteer to work on these lines.

There being no other matter for discussions, meeting ended with a vote of thanks to the Chair. Thanks to Mr. Zulfiqar Malik, General Manager, Pearl-Continental Hotel and their management for hosting the Meeting.

Fouzia Azhar
Secretary General

Chairman